

## Manager's Report

### Statistics

#### Website

In the past 28 days to date, there have been approximately 13500 views of the crematorium web pages.

#### MEMORIAL SALES

MONTH	VASE BLOCKS	SANCTUM 12	LEASE RENEWALS
Sep 2018	2	0	3
Oct 2018	5	0	8
Nov 2018	3	2	3

#### CREMATIONS

	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
<b>Jan</b>	246	268	240	262	278	220*	254	278	254	283	298	279
<b>Feb</b>	254	258	243	262	254	200*	268	256	226	262	227	239
<b>Mar</b>	230	299	277	287	241	267	279	249	235	253	218	250
<b>Apr</b>	237	229	268	245	222	268	237	193	229	222	246	227
<b>May</b>	219	266	266	230	234	274	270	232	198	204	236	224
<b>Jun</b>	164	260	264	241	239	218	193*	232	235	206	201	224
<b>Jul</b>	186	219	211	237	257	211	175*	204	208	205	206	247
<b>Aug</b>	176	236	244	187	206	183	168*	241	198	191	223	220
<b>Sep</b>	173	228	228	232	204	194	158*	221	218	204	210	211
<b>Oct</b>	193	240	224	225	243	234	186*	233	232	225	251	241
<b>Nov</b>	190	251	239	249	222	226	176*	220	219	212	200	225
<b>Dec</b>		191	244	266	248	200	182*	234	227	238	234	207
	<b>2268</b>	<b>2945</b>	<b>2948</b>	<b>2913</b>	<b>2848</b>	<b>2695</b>	<b>2546*</b>	<b>2793</b>	<b>2679</b>	<b>2705</b>	<b>2750</b>	<b>2794</b>

*\*Figures marked with an asterisk are at times with reduced service provision due to the installation of mercury abatement plant.*

The cremation totals for the first 11 months of the calendar year are 486 lower than in 2017. Whilst there are clear revenue implications, the lead-in time for funerals is considerably lower, which has positive effects on the public perception of the service.